

LT-3100 & LT-4100 Discount Structure

for Lars Thrane A/S

Date: May 2022

LT-3100 & LT-4100 Volume Discount			
Number of Units	Partner Discount	Volume Discount	Total Discount
1 - 2	35,0%	0,0%	35,0%
3 - 9	35,0%	5,0%	40,0%
10 - 24	35,0%	7,5%	42,5%
25 - up	35,0%	10,0%	45,0%

Volume discount is offered for same part numbers only.

Exceptions:

- Combination of main products 90-101142 LT-3100, 90-102608 LT-4100 Certus® 100 (Maritime), and 90-102825 LT-4100L Certus® 100 (LandMobile) are accepted
- Combination of antenna pole mounts 91-100774 and 91-102550 are accepted

Delivery terms for bulk orders:

- Bulk purchase orders acceptable for minimum 10 systems
- Bulk purchase orders must include total number of systems
- Partial delivery is accepted within a period of 3 months from date of first shipment
- Dates and numbers of partial deliveries can be changed within the 3 months, but not extended outside the period
- Number of systems can be added to the order during the 3 months period. The number of systems cannot be reduced
- Should the changed number of systems for a specific order give access to a higher volume discount, according to our discount structure, only the remaining systems will receive the extra discount
- Should there be systems without a delivery date and addresses at the end of the 3 months period, the remaining systems will be shipped to the main address of the partner